



- 1. FCC Group
- 2. Key figures
- 3. Diversified business model
- 4. Leadership position in all areas
- 5. International presence
- 6. Integrated Offer
- 7. Value Creation
- 8. Corporate Governance Structure
- 9. Management Team





More than 120 years of experience



Over 67,000 employees



Working in

Over 30 COUNTRIES,

47% of revenue comes
from international markets



High degree of revenue stability



Leader
in Environment, Water,
Infrastructure and Real Estate
Development



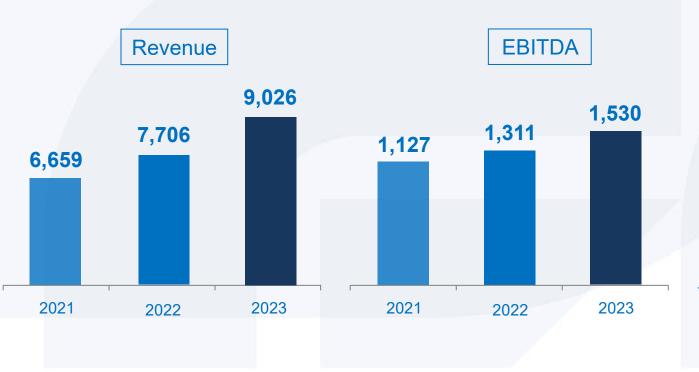
€ 9,026 M revenue € 1,530 M EBITDA in 2023



Comprehensive range of services

#### **1.2. Key Figures 2023**









**Backlog**\* (Dec. 31, 2023)

€ 41,621 M

\* Environment, Water, Construction and Real Estate

Figures in million euros

#### 1.3. Diversified business model

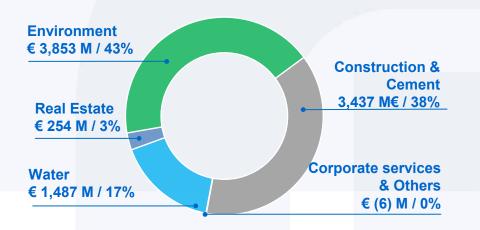


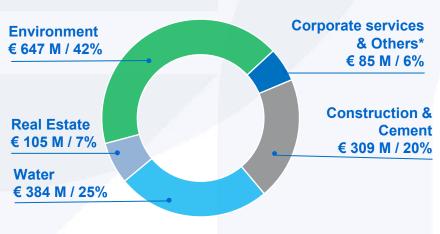
Revenue per business / 2023

EBITDA per business area / 2023

**Total: € 9,026 M** 

Total: € 1,530 M





\* Includes transport concessions

#### 1.3. Diversified business model













Refuse collection

Street cleansing

 Solid waste treatment and recycling

Ground maintenance

Sewer networks maintenance

Building Cleaning & maintenance

 Industrial waste treatment and recycling

- ....

Remediation of polluted soils

 Municipal concessions for the management of the end-to-end water cycle

Infrastructure concessions in

**BOT** model contracts

O&M Services

EPC Models

Civil Works

Railway Works

Building

Industrial

Concessions

Infrastructure maintenance

Construction precast

Corporate image

- Cement

Trading

Other businesses

(Concrete, Aggregate, Mortar)

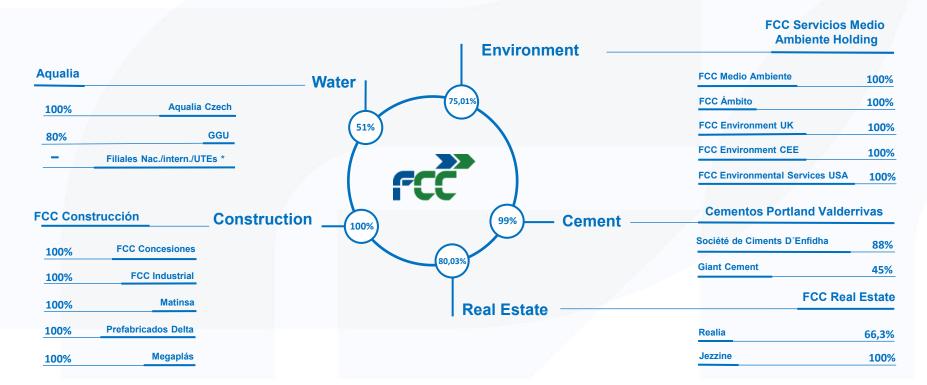
Housing development

Real Estate rentals

Land management

# FCC

#### 1.3. Diversified business model



\* Different percentage of shares

# 1.4. Leadership position in all areas







#### **Environment:**

- #1 in Spain (1)
- #5 in the EU
- #1 in end-to-end waste management in Central and Eastern Europe (1)
- Among top 15 in USA<sup>(1)</sup>
- Among top 7 in the World

#### Water:

- #1 in Spain (2)
- #4 in Europe (2)
- #9 in the World (2)

#### **Construction:**

- #3 in Spain (1)
- Among top 15 in Europe (2)
- #34 in the world (3)

#### Cement:

- #1 producer in Spain (1)
- Large presence in Tunisia

#### Real Estate:

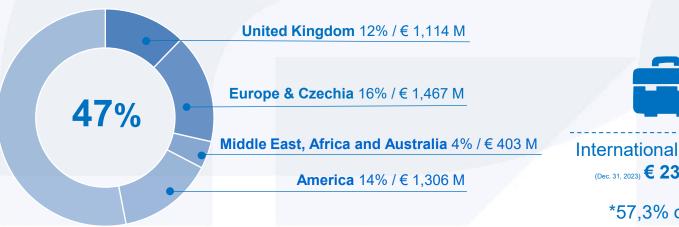
- · More than 30 years of experience
  - (1) By revenue volume
  - (2) Source: December 2022 GWI ranking
  - (3) ENR Top 250 Contractors

#### 1.5.International Presence



**International Revenue 2023** 

Total : € 4,290 M





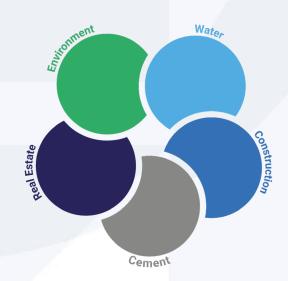
#### 1.6. Integrated Offer



#### **Advanced technology**

- Own technology for waste collection and street cleansing
- Leaders in waste recycling and energy recovery systems
- Experts in providing solutions at all stages of the water management cycle for all uses: human, agricultural and industry, meeting the needs of institutions and public and private organizations
- Specialists in bridges and ports with a high technical complexity
- Innovative processes for high speed lines, metro and tunnels
- · Specialists in turnkey projects in the industrial sector

### Comprehensive range of services throughout the whole value chain



Advanced technology and integrated range of products and services with high added value in all of its business areas

#### 1.7. Value creation



#### Our incumbent position enhances our ability to benefit from the strong fundamentals of our core business areas

Environment	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations.         <ul> <li>EU Waste Framework Directive requires member states to recycle at least 55% of their municipal solid waste by 2025 and 65% by 2035 plus landfilling down 10% also in 2035.</li> </ul> </li> <li>New opportunities offered by expected reforms in Spain on recycling and composting (2023).</li> <li>Expansion potential in existing platforms: USA, UK and some Central European countries.</li> </ul>			
Water	<ul> <li>Positive long-term outlook due to regulatory developments and environmental considerations and water infrastructure gap.</li> <li>Take advantage of the extensive experience in the integral water cycle management, to apply in business opportunities in countries with low PPP activity.</li> <li>Growth potential in Europe and selectively in America and MENA.</li> </ul>			
Construction & Cement	<ul> <li>Continued infrastructure gap in selected jurisdictions. Stringent management of cash flow generation and third-party risk.</li> <li>Potential growth in Spain linked to clean energy, efficiency and related facilities.</li> </ul>			
Real Estate	Combined recurring rental income with property asset build to rent) and residential housing development in high demanded areas.			

#### 1.7. Value creation



**Experience** More than 120 years creating value for citizens





Internationalization Operating in over 30 countries

#### **Innovation and** technological capacity

More than 13.5 million euros in R&D and innovation and in advances to optimize efficiency, address digital challenges and promote practical sustainable solutions







#### **Professionalism** Over 67,000 professionals specialising in different areas

#### **Protecting the Environment**

More than 100,5 M euros for the prevention of environmental risks Environmental management systems certified according to UNE-EN ISO 14001 in all business areas







#### Quality

Quality management systems certified according to UNE-EN ISO 9001 in all business areas

#### Local development commitment

Over 5.5 million euros allocated to Projects for local development in 2021





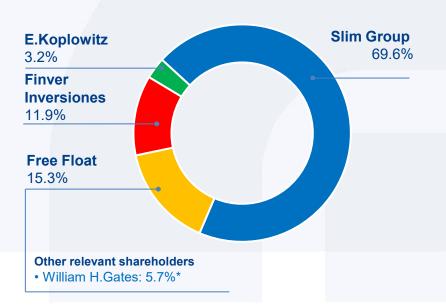
#### **Health and Safety**

Occupational health and safety management systems certified according to ISO 45001 in all business areas



#### 1.8. Corporate Governance Structure





#### **Composition of the Board**

#### 11 members:

- 8 proprietary directors
- 2 independent members
- 1 executive director

#### **Audit and Remuneration Board Commissions:**

- Chaired by independent members
- Majority of independent members

<sup>\*</sup> As of latest communications to the CNMV (Spanish stock market regulator)

## 1.9. Management Team



Chairwoman FCC Esther A. Koplowitz

CEO Pablo Colio Abril

**Business Areas** 

Environment	Water	Construction	Cement	Real Estate
Jordi Payet Pérez – Iberia Steve Longdon– Reino Unido	Santiago Lafuente Pérez-Lucas	Pablo Colio Abril	Jaime Rocha Font	Ana Hernández Gómez  Javier Fainé de Garriga
Bjoern Mittendorfer- CEE  Íñigo Sanz Pérez - América				

#### **FCC Construcción**



- 1. Activities
- 2. Main features
- 3. Key figures
- 4. International presence
- 5. Main references
- 6. Webs



#### **Activities**





Railway infrastructure

Roads

Bridges

Tunnels

Maritime Infrastructures

Airport Infrastructures

Hydraulic Infrastructures



Housing units and estates
Non-residential buildings
Rehabilitation



Electromechanical installations and maintenance

Electrical networks and railway works

Industrial construction

Systems

Infrastructure maintenance

Prefabrication

Corporate image

#### **Main features**





Over 120 years of experience



We are global and local



Riyadh Metro, the largest contract awarded in the history of Spanish construction

(Riyad Metro, Toronto Railway Network)



Leader
in urban transport
infrastructure



Operating in over 24 countries



One of the **top 30** construction companies in the world



benchmark
in the selective execution of
large civil works (tunnels,
railway, metro)

International



More than 250 million people use our infrastructures

## **Key figures**









## International presence





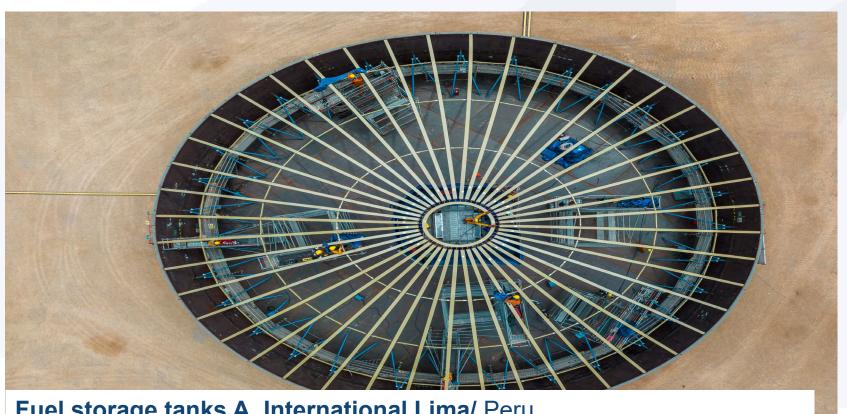












Fuel storage tanks A. International Lima/ Peru





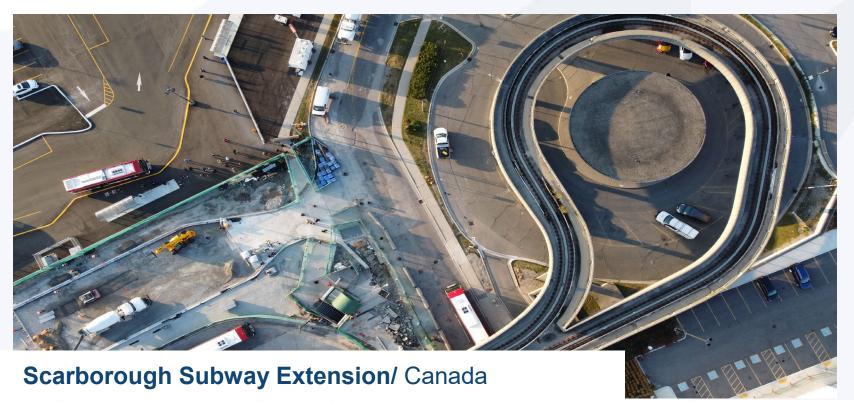




































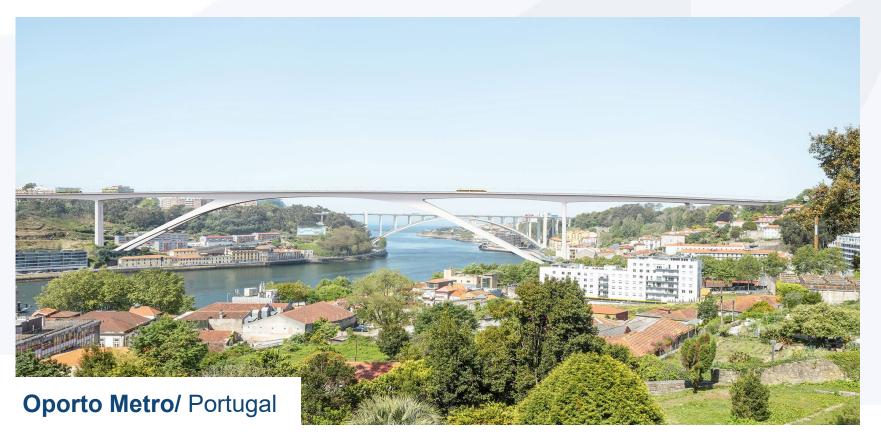
























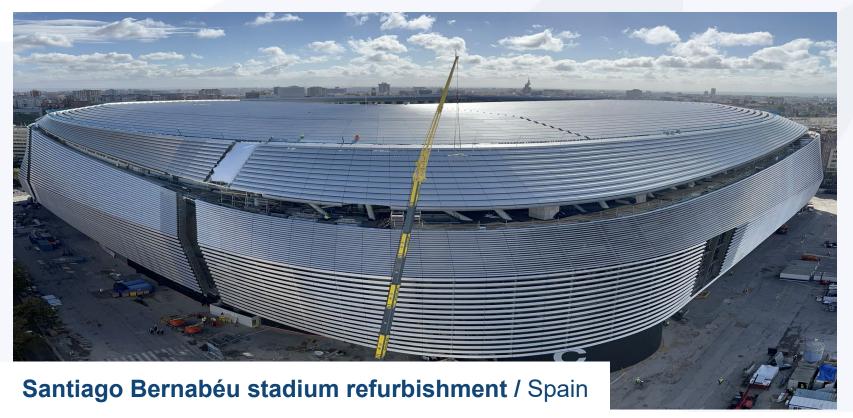




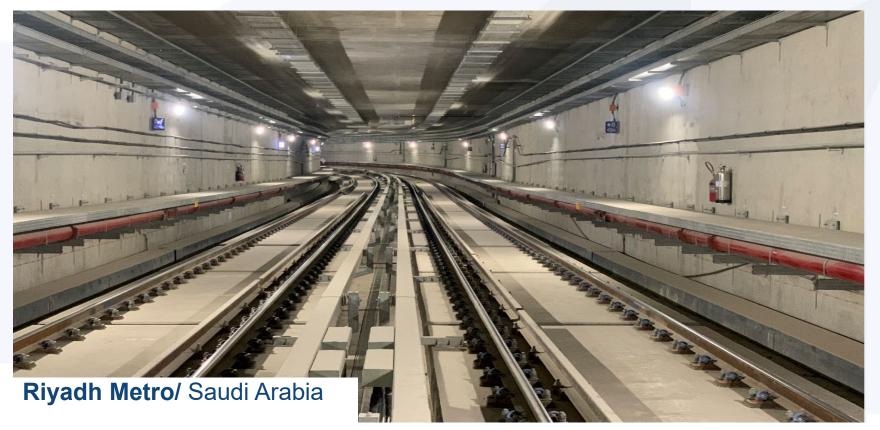
















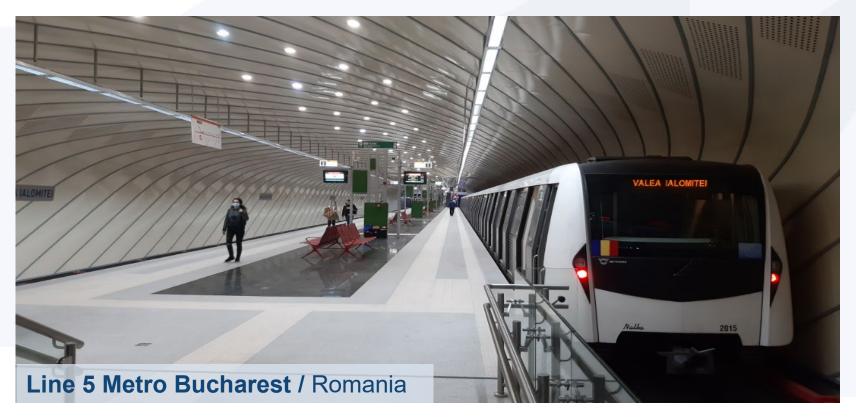
















































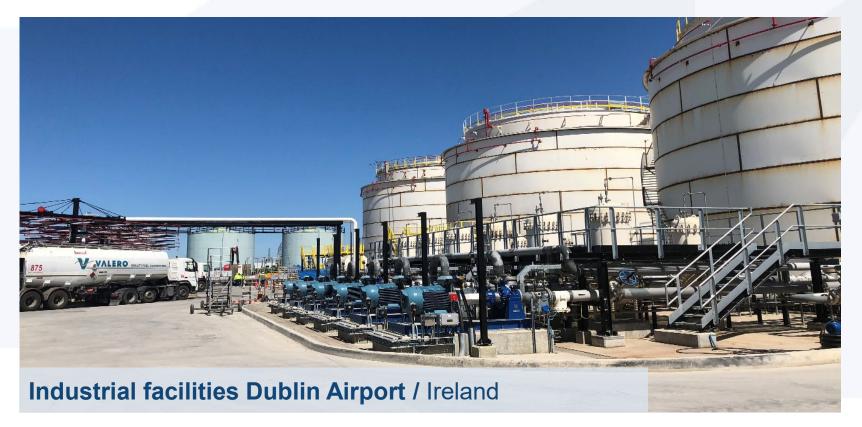












#### Business Areas Webs









www.fccma.com



www.fccambito.es



**Environment** 



www.fccenvironmental.com www.fccenvironment.co.uk www.fcc-group.eu



www.fcc.es

Construction





www.fccco.com www.fccindustrial.com

Water



www.aqualia.com

#### Cement



www.valderrivas.es

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